

Title	Small Business Training 7 - The Business Plan		Date	
Number in Group	6-12	Presenter	Neil Moore & Local Facilitator	
Duration	60 -90 minutes	Location	Kibera	
Aims	<ol style="list-style-type: none"> 1. To maximise the sustainability of a new business by planning ahead using a business plan. 			
Objectives To be able to...	<ol style="list-style-type: none"> 1. Explain why planning is important. 2. Write a business plan. 			
Introduction Video	<p>Play the introduction video. This includes:</p> <ol style="list-style-type: none"> 1. Re-cap on the learning from last time - managing risk. 2. The key to managing risk is planning ahead. This is the whole point of the business plan. 3. The business plan draws together everything we've covered so far into one place. 4. Introduce the business plan template. 5. Introduce the business plan exercise. 			
Development and learning outcomes	<p>Following the video, work through the following exercises together, write down the answers and upload to WhatsApp.</p> <p>Exercise:</p> <ol style="list-style-type: none"> 1. Using the template for each business, write a business plan that incorporates your work in the previous business training sessions. 			
Plenary	<ol style="list-style-type: none"> 1. For a chosen business write a business plan. 			
Where next?				
Notes				